

# Glen Loddon Homes is... individual design and attention to detail

**G**len Loddon Homes has always offered their clients the choice to choose one of their standard plans or an individual design tailored to meet their lifestyle and needs.

“It is extremely important to highlight that we do not charge the client a fee if they choose not to build one of our standard plans. The cost of your investment is the same whether it is an

individual design or a standard plan. Our clients have always had the flexibility to work with us to create what they want from a home; everyone is different”, says Kellie Aveyard, Sales Consultant for Glen Loddon Homes.

Glen Loddon Homes have always offered prospective clients access to their years of knowledge and understanding with the opportunity to make an

informed decision before purchasing their block of land.

“It is imperative prior to purchasing a block of land that the client understands any additional costs or issues that may be involved. This is why we have never charged our prospective clients for an initial site inspection. How can you? People need to sleep at night knowing they have made an informed choice; it is usually the biggest investment of their lives and if we can assist them by conducting some levels on the lot then that is what we do. I physically accompany the Construction Supervisor on every initial site inspection, which I believe is a must”, insists Kellie.

It is also about attention to detail of which Glen Loddon Homes has always been particularly fussy about. They understand that quality equals reputation. So much so that they have employed the knowledge and skills of Nick Aveyard and Ashley Stewart, Cabinet Makers, whom have worked closely with Chris Ryan and Glenn Wade, Owner/Directors of Glen Loddon Homes, to establish a joinery to accommodate only the clients of Glen Loddon Homes, constructing custom made joinery.

“We now have complete control when it comes to the cabinet making and have two guys that can meet and surpass our expectations when it comes to quality,



**Darren Pitt, Construction Manager and Kellie Aveyard, Sales Consultant conduct a preliminary site inspection for a client, which includes taking levels to determine site fall.**

flexibility and service for our discerning clients. The joinery when broken down is one of the main areas of the home that clients are paying particular attention to; especially with open plan living the kitchen becomes a focal point of the home. From my perspective in sales being able to show and give clients exactly what they want is very rewarding”, confirms Kellie Aveyard.

Glen Loddon Homes will complete the picture when the joinery showroom is up and running at their Wills Street office. “As a team we have agreed on a design for the showroom, Nick has completed the ordering and we are anticipating a start in the coming weeks. We are very excited”, says Kellie.

To experience for yourself the award winning company that is Glen Loddon Homes visit their display home at Regent Street, off Tannery Lane, Strathfieldsaye, Saturday and Sunday, 1 til 4 pm or call into their office at 53 Wills Street, Bendigo, Monday to Friday, 9.00 am to 5.30 pm.

Don't forget that there is plenty of off street car parking at the office!



**After opening the doors four weeks ago Nick and Ashley put the finishing touches on the first kitchen**